

JEAN-CLAUDE DESNOYERS, FCPA, FCA, CBV, Certified Mediator

BILINGUAL

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EDUCATION

Chartered Professional Accountants of Ontario (CPA Ontario)	Since 2016
Training Program in Collaborative Law Level 1	Richard W. Shields, M.A., LL.M., PhD February 2007
Certified Mediator	<i>Institut de médiation et d'arbitrage du Québec</i> Since November 2003
Chartered Business Valuator (CBV)	The Canadian Institute of Chartered Business Valuators Since December 2002
Training Program in Coaching	<i>Institut de coaching international Inc.</i> From March to June 2002
Training Program in Coaching	Yvon G. Perreault & Associates, Inc. January 2002
Training for Administering the Myers-Briggs Personality Type Indicator	Psychometrics Canada May 2001
Training Program in Business Valuation	The Canadian Institute of Chartered Business Valuators From September 2000 to April 2002
Training Program in Group Facilitation	<i>Académie de PNL de l'Outaouais</i> April 2000
150-hour Training as NLP Practitioner (communication, conflict resolution, work organization)	<i>Académie de PNL de l'Outaouais</i> December 1999
Chartered Professional Accountants of Québec (CPA)	Since January 1995
Bachelors of Science in Accounting	<i>Université du Québec à Hull</i> From September 1989 to December 1991

RECENT EXPERIENCE

President, SME Business Appraisers, Inc.

As President and Chartered Business Valuator, bringing relevant solutions to client problems, including:

- Determining fair market value of businesses for sale or purchase, settling disputes between shareholders or partners, separation or divorce (marital), tax reorganization, etc. Since 1999, JC has determined the fair market value of over 1 000 small to medium size businesses
- Determining available income for support payment purposes for self-employed workers and business owners
- Determining contingent liability in marital cases
- Quantifying damages in dispute situations such as breach of contract, loss due to business interruption following a fire, loss of revenue to self-employed workers and business owners following an accident, etc.
- Helping clients with commercial negotiations
- Testifying in court as a Chartered Business Valuator (on 9 occasions)
- Helping attorneys in settlement conferences and in arbitration

Senior Director, Business Valuation Services

Welch LLP / Lévesque Marchand
October 2002 to December 2011

- Calculating the fair market value of businesses for the purposes of tax reorganization or financial restructuring, or in cases of disputes between shareholders, separation or divorce, purchase or sale, insurance claims, etc.
- Quantifying damages in dispute situations
- Quantifying revenue loss for victims of automobile accidents
- Advising and accompanying clients in negotiations concerning the purchase or sale of a business or commercial property
- Acting as mediator in commercial negotiations

Advisor to Business Owners

JC Desnoyers et Associés Inc.
From January 1998 to December 2011

- Preparing transition and succession plans for family business owners
- Preparing professional fair market value appraisals for businesses

- Acting as advisor in areas of organizational development, financial restructuring, conflict resolution and executive coaching
- Carrying out specific mandates related to my area of expertise and experience (e.g. quantitative and qualitative analysis required for decision making and conflict resolution or conflicts between organizations and/or individuals
- Being a member of the business valuation team at Villeneuve Venne, a Montreal accounting firm, and InterCap, Inc., a firm specializing in the purchase and sale of companies
- Testifying in Court as a Chartered Business Valuator

Previous Employment

Financial advisor (life insurance, disability, investments) for two years

Controller and Assistant General Manager at a manufacturing company for two years

Bankruptcy Administrator for two years

AWARDS

Fellow Title of the CPA of the Ordre des comptables agréés du Québec - 2016

“The title of Fellow of the Order, designated by the initials FCPA, formally recognizes those members who have rendered outstanding services to the profession, or whose achievements in their careers or in the community have earned them distinction and brought honor to the profession.” www.cpaquebec.ca.

Recipient of the CA *Émérite de l’Outaouais* 2010 Award

The *CA Émérite* Award aims to recognize the determination, dynamism and contribution of members who have demonstrated leadership or successfully met various challenges in the professional world and in the community. It is intended for members of the *Ordre des comptables du Québec* in public practice, industry, education and government.

COMMUNITY INVOLVEMENT

M&A club of Gatineau – January 2014 to date

President and founder of the club.